

RECORD BREAKING SALES

MARKET MAKERS 100 MOST INFLUENTIAL COMPANIES

VALUE ANALYSIS THE COIN MARKET IS RED HOT

THE YEAR IN REVIEW

UNIQUE COINS OF THE WORLD

COIN WORLD

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BOB GREEN 200 YEAR

Bob Green whetted his appetite for numismatics by joining Walter Breen and Stanley Apfelbaum at FirstCoinvestors Inc. in 1986. It didn't take long for Bob to realize his opportunities were better suited with his own business, leading to the establishment of Park Avenue Numismatics. He quickly became known for transactions in key date and high-grade numismatic coins, rare date gold coins and ultra-rarities. The reputation continues in today's market.

"Working with an astute buyer, we assisted in the completion of a \$20 Liberty double eagle set," Green told *Coin World.* "We had to stretch on most every key date to achieve this goal, but in hindsight, the prices seem realistic as the market has continued to climb to high levels.

"The year 2022 has been a strong comeback year after the two-year COVID-19 lull due to lack of show business. Now that shows are back full swing, the market sentiment seem to have improved greatly and business has been brisk."

How has the market been trending over the last year?

The rare side of the market has been steadily increasing in the last year and we see this as a sign of strength moving forward. Most bull markets tend to start slow and then go parabolic at the end. While we may have a few years before that happens, more and more buyers have entered the market pushing prices further.

Has it become more difficult to source highest quality gold coins?

It has been a bit more difficult to source rarities as most have crossed the block and competition has been stronger than we've seen in years. We credit Heritage, Stack's Bowers, and Great Collections for uncovering many great collections during this time frame.

Are the fluctuations in gold prices of 2022 anything unusual or unexpected?

Over my 38-year career in numismatics and precious metals, I've typically seen an inverse relationship between equities and metals. To be honest, 2022 has seen declines in both metals and equities simultaneously which I find unusual, however it has offered buyers the opportunity to "buy the dip" which should do well in the future.

How difficult is it to get customers to understand the important aspects in building a gold collection?

We have taken the time to educate our clients with newsletters as well as other good information on our website at https://www.parkavenumis.com/ generic-gold-parent New buyers entering the market can read up and follow the best advice we offer-Read the book before you buy the coin! @